

EAST SIDE UNION HIGH SCHOOL DISTRICT

Board Meeting of June 21, 2012
Agenda Item:
Attachment

TO: Board of Trustees

FROM: Dan Moser, Superintendent

PREPARED BY: Marcus Battle, Associate Superintendent of Business Services and Donna Bertrand, C.P.M., Contracts Administrative Coordinator

SUBJECT: Award the Bid B-14-11-12 for Food & Nutrition Services

Bid	Bid Opening	Legal Advertisements	Advertisement Date(s)	Project Description
Bid 14-11-12	June 4, 2012	San Jose Mercury News; BID was also available on the District's website	April 27 & May 1, 2012, San Jose Mercury News	The purchase of Child Nutrition Food

Bid results are as follows:

1. Dairy Goods: Two (2) vendors submitted pricing. Sysco did not bid on all of the dairy goods.

CONTRACTOR	BASE BID	AMOUNT TO BE AWARDED
Foster Farms Dairy	\$113,173.29	\$113,173.29
Sysco	\$39,813.45	

Recommendation: Foster Farms Dairy

2. Juice: Two (2) vendors submitted pricing for juice.

CONTRACTOR	BASE BID	AMOUNT TO BE AWARDED
Foster Farms	\$701.00	\$701.00
Sysco	\$901.44	\$40.00

Recommendation: Foster Farms and Sysco

3. Cheese: Two (2) vendors submitted pricing.

CONTRACTOR	BASE BID	AMOUNT TO BE AWARDED
Sysco	\$32,875.30	\$32,875.30
Foster Farms	\$59,939.97	

Recommendation: Sysco

4. Baked Goods: Two (2) vendors submitted pricing.

CONTRACTOR	BASE BID	AMOUNT TO BE AWARDED
Sara Lee	\$92,451.14	\$92,451.14
Sysco	\$141,525.25	

Recommendation: Sara Lee

5. Refrigerated Products, Frozen Entrées, Frozen Fruit/Vegetable, Frozen Bakery, Misc. Frozen, Dry Grocery, and Chemicals: One (1) vendor submitted pricing.

CONTRACTOR	BASE BID	AMOUNT TO BE AWARDED
Sysco	\$504,731.67	\$504,731.67

Recommendation: Sysco

6. Produce: Two (2) vendors submitted pricing.

CONTRACTOR	BASE BID	AMOUNT TO BE AWARDED
Chef's Choice	\$68,902.33	\$68,902.33
Sysco	\$95,035.86	

Recommendation: Chef's Choice

7. Fresh Tortilla: Two (2) vendors submitted pricing for Tortillas; only one Vendor was for Fresh Tortillas which is ESUHSD's requirement.

CONTRACTOR	BASE BID	AMOUNT TO BE AWARDED
Chef's Choice (Fresh)	\$6,016.60	\$6,016.60
Sysco (Frozen)	\$5,061.67	

Recommendation: Chef's Choice

FISCAL IMPACT:	\$818,891.33
FUNDING SOURCE:	Child Nutrition Services
RECOMMENDATION:	It is recommended that the Board of Trustees award the above Bid to the multiple vendors as detailed above to procure the items at the initial amount of \$818,891.33 and to procure additional items as needed within the term of the BID (August 1, 2012 through July 31, 2013) with the ability to extend the Contract for two (2) additional 1- year contract terms based on performance and funding.